

Minutes of April 16, 2009 BRSC Regular Monthly Board Meeting

Board Members Present:

Mark Phillips, Sheryl Putnam, Vivian Klein, Jim Colby, Mike Frelleson, Sharon Pointer, Rich Colbert, Jenny Grunke, Roger Hazelwood, Dave Northness

Board Members Absent:

Ed Henderson

Members in Attendance:

None

Staff Present:

Bill McGrath, MaryAnn Moorhead

Call to Order:

The meeting was called to order at 6:00 pm by President Mark Phillips.

Approval of March 2009 meeting minutes:

The March 2009 minutes were previously approved electronically.

Membership Report

MaryAnn presented membership report for March 2009. The BRSC has experienced a bit of a decline in memberships this month. MaryAnn stated that the decline appears to be primarily from the current economic conditions. There are 494 full paying memberships for March 2009. Membership continues to be a dynamic issue. Given the new programming that is being put into place, and the upcoming Adult League Seasons an increase is anticipated.

Manager's Report

Bill McGrath presented the Board with a draft membership packet that will be handed out to prospective members. The draft membership packet includes a master calendar of events, upcoming programming, price sheet and a campus map.

Bill reported that MaryAnn has been working hard on the TennisConnect web site. The goal is to have the entire web site up and running by end of May and the Home page up by end of April.

Bill has started a "Whole Enchilada" membership promotion that appears on the Idaho Tennis Association's E-Newsletter. The membership promotion includes no initiation fee for non-transferable memberships. Memberships include a free 30 minute lesson with Bill McGrath, free ball machine use for

5 hours, a free tennis mixer and \$10 BRSC gift card, free "Learn to Play" program, free yoga, circuit training and fitness classes.

Bill reported that 16 Australian tennis players played at the BRSC on April 8, 2009, invited by BRSC member Jim Herd. Bill read a letter to the Board from one of the players, thanking BRSC for all of the hospitality displayed and for a great visit.

Bill updated the Board on the latest programming news:

Ladies Day – Ladies Day will be held once a month for the next 6 months. The ladies will be grouped into two categories based on level of play.

Top Gun – Top Gun will start May 2, 2009 and will feature the top 25 best players in the BRSC every Saturday at 12:00 Noon.

Ladies Night – Ladies Night begins April 21, 2009 and will work like the successful Men's Night event.

Spring Junior Challenge – The Spring Junior Challenge is under development. This junior event will be a compass draw event.

Member Compass Draw Doubles – A Member Compass Draw Doubles is currently under development.

Junior Summer camps – Junior Summer Camps will be different this year. Tennis professionals including Teresa Madsen, Stephen Dial, Mark Brown and Chad Vaughn will teach the junior summer camps this year. The camps will run each day from 10 a.m. to 4 p.m. The camps will start the second week in June and continue through mid-August. Tournament Preparation camp will also be scheduled for the Summer.

Jenny Grunke arrived at 6:15

Committee Reports

Facilities Committee:

Sharon Pointer stated that one additional bid is being obtained for the South parking lot resurface.

The new outdoor courts are on-time and on-track.

Chadd is getting bids to repair the ceiling on courts 6-7-8. The Board had discussion about resurfacing the outside courts currently on the schedule to be resurfaced. It was decided that the bid for the ceiling repair should be obtained and reviewed before proceeding with the resurfacing as the ceiling work may be more extensive than anticipated due to possible leaks in the roof.

It was also decided that Bill will research whether we should wait to replace the weight room equipment until we receive the bid for the ceiling repair. The Facilities budget will be sent out via electronic mail for Board review and prioritization.

Bill will follow up on the security alarm bid discussed in last month's Facilities Report.

Finance Committee:

Jim Colby presented the Finance Committee report. US Bank agreed to re-amortize the loan provided BRSC would pay \$50,000 towards the mortgage pursuant to last month's Board meeting. The bank agreed to waive early payment penalty. Based on the Board's motion at last month's meeting, Jim will move forward with paying \$50,000 towards the mortgage loan with US Bank.

The need for a detailed cash flow forecast was discussed. Jim Colby will be working with Debbie on putting something together for the Board's review.

There was discussion about the need to identify some type of investment vehicle that would afford a higher amount of interest as opposed to the US Bank Savings account currently being used. Roger agreed to review some possible investment options prior to May's Board Meeting.

Vivian made a motion to accept the March 2009 financial statements. Sharon seconded. The motion carried.

Marketing Committee:

Sheryl updated the Board that no additional marketing activities had occurred this month with the exception of the draft membership packet that Bill presented under General Manager's Report.

Personnel Committee:

Vivian made a motion to go into Executive Session to discuss personnel matters. Rich Colbert seconded. Jenny Grunke opposed. The motion carried. The Board went into Executive Session at 6:35 p.m.

Rich Colbert made a motion to come out of Executive Session. Dave Northness Seconded. The motion carried. The Board came out of Executive Session at 6:38 p.m.

Communications Committee:

No communication report.

Old Board Business

Article IV, Section 3 out of the BRSC by-laws were reviewed. There was much discussion regarding the language in this Section and if the paragraph should be modified to afford more flexibility in scheduling regular Board Meetings.

Dave Northness made the following motion:

Strike the following language from Article IV, Section 3:

Until otherwise ordered by the board of directors

And replace it with:

Regular meetings of the Board will be held no less than quarterly at the general office of the corporation in Boise, Idaho on a schedule determined by the Board.

Mike Frelleson seconded. There was discussion regarding this change and how it affords flexibility in scheduling regular Board meetings. No change to the frequency of Board meetings is currently being considered. Board meetings will continue on a monthly basis. The motion carried. Vivian Klein suggested that club members be given advance notice of any change in the regular Board meeting schedule.

Next month's regular Board meeting will be held on May 21, 2009.

Active.com will be used as a vehicle for collection of block fees beginning with the Fall/Winter block season 2009. BRSC has executed an agreement with Active.com. A small fee will be passed onto the member for using the service (2 ½%). Bill will do some research to determine if the small fee can be avoided if a member pays their block fees in full at the BRSC.

New Business

Junior Summer Camps – Discussed in General Manager's Report above.

Bill reported that the new Ladies Spring Doubles League has received an overwhelming response with 80 ladies total, 40 teams. The new league begins the week of April 20th.

Bill reported that block times have been changed from 8:30 – 10:00 to 9:00 – 10:30 for day blocks only on courts 9-12.

Sharon made a motion to adjourn the meeting. Vivian seconded the motion. The motion carried. The meeting adjourned at 7:27 p.m.

Submitted by Sheryl Putnam, Secretary.