

## Boise Racquet and Swim Club Meeting Notes

October 15, 2009

Board Present: Mark Phillips, Ed Henderson, Mike F, Roger Hazelwood, Sharon Pointer, Vivian Klein, Jim Colby

Board Absent: Rich Colbert, Sheryl Putnam, Jenny Grunke

Staff Present: Debbie, Bill

Meeting called to order at 18:01

Approval of Sept. 09 minutes done by e-mail.

Decided that if minutes have been previously approved by e-mail, then this item will not appear on the agenda.

Membership Report

More new members than dropped members.

Doing better on membership than expected.

Manager's Report

Bill met with Larry Coubler (sp?) - agent for insurance company. Experienced with 22 years in the business.

Bill requested a risk analysis of the property. This will be on track for the next 30 days.

Election status. Staff are stuffing the forms now.

Candidates are: Dave Northness, Rich Colbert, Jonathan Bloomer, Mike Kirby, Jerry Adams, Jeff Surebek. Six candidates for five seats.

During the meeting only 5 candidates were identified. One additional candidate was inadvertently omitted and added immediately afterward.

Revenue Opportunities

Trying to fill indoor courts on weekends.

Weekend doubles league. Adding more income from courts.

Indoor fall ladies league also generating additional court income.

Made some changes about the court fees. Changed fees to round out the fee per/person to \$4.75 from \$4.63.

Thank you letter from Idaho Food Bank.

Note from unknown member. Requesting that they tie markers to the coolers for marking cups.

Tier program for Junior Program. Parents of kids are now interested in the new programs going on at BRSC. Cory starting a Tier 5 program with some of the strong kids. Morgan (who is now in California) has discussed the possibility of visiting monthly as a guest pro.

Switching the tiers around and changing the days so that it does not conflict with the BSU program. Will eventually offer a Tier 4 program.

Spoke with Joe Lodge with US Bank. Our loan does not allow for pre-payment without a penalty. He suggested that we do not make any further payments to reduce the loan, which would then come under scrutiny at the corporate office.

Motion to NOT pay the extra \$3K/month on the mortgage. Voted on and passed.

Facilities Committee - Sharon Pointer

Discussed wiping the building down weekly with a product to minimize the spread of virus. Especially around food preparation areas and the weight room.

Parking lot. On October first we appealed to have the bush on the left-hand side exit, which was making it difficult to see to get out onto the street. Bush has been cut back significantly.

Had Gym outfitters replace the dumbbells with neoprene versions.

Picked up a new used recumbent bike for the weight room.

Replaced the TV in the main area. Old TV died. New one is flat panel. Had a TV mount built.

Replaced lighting in the downstairs area. We have gone from T12 lamps, 4 per holder, to two of the T8 bulbs at a significant energy savings. Installation costs us, but we get an incentive cost from Idaho power. New electronic ballasts will be required in a few years anyway. Upstairs we have decommissioned every other light.

Finance Committee - Jim Colby

Reviewed the financial statements. It looks like we are not going to make much if any money this year. We are carrying a larger debt load than we were before. We are still looking to see if the new building is generating the revenue required to service the new debt. The goal was for new block revenue to cover the higher costs.

Membership has slid. Additional members would make a big difference on meeting the club cash flow. The debt load is fixed.

We need to be very careful with the expenses right now.

Mike Frelleson moved to accept the September financial statements with an adjustment increasing expenses by about \$14K

Marketing - Sheryl out this week due to Flu.

Personnel Committee: Vivian Klein

Going through the employee handbook. The handbook was originally done in 1998. Some new sections have been added over the years.

Clarifying some of the policies.

Old Board business: None.

Motion to go into executive committee.

Entered executive committee at 19:04

Session ended at 19:22.

Meeting adjourned at 19:23